



P.O. Box 420505
Atlanta Georgia, 30342
800-344-2633

www.LIMOLI.com

Stop Telling Patients about their Dental Insurance

It's the patient's plan – not yours
(Full day format)

Patient dental benefit plans are continually changing. Are you and your team?

This full day workshop will provide for you a comprehensive overview of the skills and information needed to cope with as well as profit from market changes. Learn to work with and understand the patient's benefit plan restrictions and limitations. Tom's foolproof system to accurately document, code, bill and collect for completed procedures has been implemented in thousands of dental offices across the country. Even if your office doesn't accept the insurance assignment you shouldn't ignore this critical component of "Value Added" customer service while you streamline and simplify the reimbursement process.

- The past, present and future of dental benefit plan design
- What procedures are payable when
- Accurate coding for stress free documentation and reimbursement



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***Dental Insurance Reimbursement-
My Paycheck Depends on It***
(Half Day Format)

This half day workshop will provide for you the basic skills and information needed to cope with as well as profit from market changes. Benefit plan provisions, limitations, exclusions and carve outs of coverage can have a direct correlation with the patient accepting comprehensive treatment. Learn to work with and understand the patients plan. Tom's "Seven Keys to Reimbursement Success" is a winning strategy for every dental office team.

- Documented diagnostic specifics in order to secure more comprehensive reimbursement
- Phased treatment planning that helps patient's say "yes" to both improved oral health and aesthetics
- Sound financial arrangements as well as separate benefits assessment to help the patient make the most of their plan

***Simplify Reimbursement With More New Codes?
Who Are You Kidding?***
(Half Day Format)

CDT was supposed to make our lives easier. Is it? Do more redefined codes make the plan now pay more for the procedure? This half day workshop will focus on the most common as well as challenging sections of the coding sequence. Clinical scenarios will be discussed from both the clinical as well as administrative perspectives. Tom will help your office eliminate barriers and improve billing communication to all parties involved. Appropriate coding will take the mystique (as well as headache) out of the reimbursement process.

- Accurately document, code, bill and collect for today's completed treatment
- Supplemental attachments support the doctor's clinical findings as well as subsequent treatment plan
- Patients receive the greatest benefit from their plan when everyone involved speaks the same language